


APPENDIX A – COST PROPOSAL

17-0008 Idaho Reading Indicator

The offeror shall submit this Cost Proposal in a sealed envelope marked "Cost Proposal – 17-0008 Idaho Reading Indicator" and shall be separate from the Technical Proposal. Along with this Cost Proposal, please provide an itemized breakdown to support your cost.

ESTIMATED QUANTITY	UNIT	ARTICLES	TOTAL PRICE
± 22	Total	School Year 17/18 (July 2017 to June 2018) Professional Development for Pilot Year (12 onsite + 10 webinars)	\$ <u>15,000</u>
1	Year	School Year 17/18 (July 2017 to June 2019) Preliminary Testing (approximately 10,500 students) (@ \$4.70/student)	\$ <u>49,350</u>
± 16	Total	School Year 18/19 Implementation Professional Development (6 onsite + 10 webinars)	\$ <u>20,000</u>
1	Year	School Year 18/19 Field Test (approximately 90,250 students) (@ \$4.60/ student)	\$ <u>415,150</u>
1	Year	On-going Operational Testing (approximately 90,250 students) (@ \$4.50/ student)	\$ <u>406,125</u>
± 16	Year	Annual Professional Development after years 1 and 2 (6 onsite + 10 webinars)	\$ <u>20,000</u>
Total Proposal Cost			\$ <u>925,625*</u>

***SEE ATTACHED APPENDIX A.1 FOR DETAILED BREAKDOWN**

Contractor's Legal Business Name	Tax ID#
Imagination Station, dba Istation	75-2805901
Phone:	Email:
866-883-7323	proposals@istation.com
Contractor's Authorized Representative's Printed Name	Title
Sandra K. Thomas	President and Chief Operating Officer
Signature	Date
	11/22/16

APPENDIX A.1 - COST PROPOSAL DETAIL

ISTATION

GRADES K-3

17-008 Idaho Reading Indicator

The offeror shall submit this Cost Proposal in a sealed envelope marked "Cost Proposal - 17-008 Idaho Reading Indicator" and shall be separate from the Technical Proposal. Along with this Cost Proposal, please provide an itemized breakdown to support your cost.

ESTIMATED QUANTITY	UNIT	ARTICLES	TOTAL PRICE
		GRADES K - 3	
		School Year 17/18 (July 2017 to June 2018) - Professional Development and Preliminary Testing for Pilot Year:	
6	Total	6 Professional on-site development trainings in the Fall of 2017 - one at each regional center @ \$2,500 each	\$ 15,000
6	Total	6 Professional on-site development trainings in Jan or Feb of 2018 - one at each regional center at NO COST - FREE (data consultation and analysis training)	FREE
10	Total	Ten (10) FREE on-line webinars throughout the year	FREE
Unlimited	Total	Customer Support Services - at NO COST FREE	FREE
	Total	Data Hosting Fees and Start Up Costs - NO COST FREE	FREE
1	Year	Istation Assessment (ISIP) for School Year 17/18 (July 2017 to June 2018) Preliminary Testing (for approximately 10,500 students) @ \$4.70 per student	\$ 49,350
		School Year 18/19 (July 2018 to June 2019) - Implementation Professional Development and Field Test:	
6	Total	6 Professional on-site development trainings - one at each regional center @ \$2,500 each (any additional training requested would be at \$2,500 per day session)	\$ 15,000
1	Year	School Year 18/19 Field Test (approximately 90,250 students) @ \$4.60 per student	\$ 415,150
10	Total	Ten (10) online webinars throughout the year @ \$500	\$ 5,000
Unlimited	Total	Customer Support Services - at NO COST FREE	FREE
	Total	Data Hosting Fees - NO COST FREE	FREE
		On-going Operational Testing (approx 90,250 students) - and Annual Professional Development after years 1 and 2:	
		Ongoing Operational Testing (approximately 90,250 students) @ \$4.50 per student	\$ 406,125
6	Total	Annual Professional Development after years 1 and 2 - six (6) professional on-site development trainings- one at each regional center @ \$2,500 each (any additional training requested would be at \$2,500 per day session)	\$ 15,000
10	Total	Ten (10) online webinars throughout the year @ \$500	\$ 5,000
Unlimited	Total	Customer Support Services - at NO COST FREE	FREE
	Total	Data Hosting Fees - NO COST FREE	FREE
		TOTAL PROPOSAL COST	\$ 925,625

Contractor's Legal Business Name

Imagination Station, Inc. dba Istation

Phone

866-883-7323

Contractor's Authorized Representative's Printed Name

Sandra K. Thomas

Tax ID #

75-2805901

Email

proposals@istation.com

Title

President & COO



Signature

11/22/2016
Date



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APPENDIX A.2

**COST PROPOSAL
ISTATION
PRE-K and GRADES 4-8 PRICING
17-0008 Idaho Reading Indicator**

In the event the Idaho State Department of Education chooses to provide student assessments in Pre-Kindergarten and grades 4-8, Istation proposes the following per student pricing:

ARTICLES	PRE-K Per Student Cost	GRADES 4-8 Per Student Cost
Preliminary Testing Year '17/'18	\$4.70	\$4.70
Preliminary Testing Year '18/'19	\$4.60	\$4.60
Ongoing Operations Testing years	\$4.50	\$4.50

Contractor's Legal Business Name
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Contractor's Authorized Representative's Printed Name
Sandra K. Thomas

Tax ID #
75-2805901

Email
proposals@istation.com

Title
President & COO


Signature

11/22/2016
Date